



Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

New Consultant Training

Module 1 - Basic Kit Training

1/2 Hour Session

www.larissabright.com.au



Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

The uniqueness of Larissa Bright Australia

Inspired by the natural marine and rainforest of Australia

Using Pure Essential Oils

Free of harsh chemicals

Hypo-Allergenic

Suitable for all skin types

Uses only highest quality plant and marine extracts

Anti-Aging

Certified Cruelty Free



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Pure Essential Oils

Did you know our range of pure and natural products are infused with Pure Essential Oils.

Pure Essential Oils are the healing parts of plants. When a plant gets sick it secretes these powerful oils to heal itself.

Most medicines are based on discoveries in nature - imagine what pure essential oils do for our bodies when we use them in our natural creams

Imagine the power of pure essential oils in our skincare and body care ranges.
All designed to nurture the mind, body and soul.

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The Larissa Bright Skincare Range



An Interview with Larissa Bright

Watch online at:

<http://www.youtube.com/watch?v=YIJ2OIX8DA8>

The environment causes 90% of ageing and only 10% is ageing gracefully, we must now more than ever before protect our skin

Our skin is our largest organ on our body, it covers our entire bodies and accounts for 7% of an adults entire body weight

Larissa Bright Australia's range of skincare products are designed to revive, repair and protect your skin against premature ageing, using products which are made with plant extracts and pure essential oils

The 7 step skincare regime is an interlocking system, designed to be used together to achieve maximum results

Suitable for ALL skin types, especially those with sensitive skin

Skin care products have a 2 year life span

Our skincare line is 100% Vegan friendly

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The base for all skincare products in this range is our 10 year old Aloe Vera which is organically grown in Northern NSW where it is harvested and then taken directly to our manufacturing plant where the fresh Aloe Vera Juice is extracted from the leaves.

The fresh Aloe Vera Juice with its therapeutic enzymes, proteins, vitamins and minerals are transferred undiluted straight into our luxury skincare products.

We don ' t use of the shelf, diluted Aloe Vera juice or power as we pride ourselves to only have the freshest possible products on our shelves!



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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Cleansing Emulsion

Hydrates skin and cleanses pores

Enhances skin renewal and metabolism

Removes resistant make-up

100% Vegan friendly - contains no animal by-products

Cream cleansing emulsions promote and assist with maintaining moisture retention

Also aids in protecting the skin from pollutants and free-radicals

Ingredients include:

Aloe Vera, Chamomile, Lemon, Avocado, Apricot kernel, Rice Bran oils as well as Australian Ivy, Papaya, Rosemary and Golden Seal

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Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Rose Hips Toner

Prepares skin for moisturising and improves the skins texture

Balances skins pH levels

Contains no alcohol (won't sting)

Avoid eye duct area as essential oils may irritate

Gives skin a final rinse after cleansing and using a treatment

Beautifully scented with Rose Hips

Contains Rose Hips and Witch Hazel, known for the astringent and soothing properties

Ingredients include:

Aloe Vera Gel, Grapefruit, Chamomile, Witch hazel and botanical extracts

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Advanced Day Complex

Corrects and minimises dryness & moisture loss

Soft and light consistency; need only apply a thin layer

Full of nourishing vitamins and Collagen-Elastin to fight against premature aging

Prevents oxidation and the appearance of blackheads

Ingredients include:

Collagen-Elastin, Anti-Oxidants, herbal extracts, vitamins, soluble proteins, Australian Aloe Vera, Watercress, Ginseng, Rose Hips, Jojoba and Apricot Kernel oil.

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Replenish Night Complex

Helps diminish the appearance of fine lines

Exfoliates skin with 6% AHA and encourages circulation

Attracts moisture, it's like a mini-facial while you sleep

Night complex should only be used at night as it may cause UV sensitisation

Accelerates skin renewal and metabolism

Ingredients include:

Alpha Hydroxy Acids, Shea butter, Lemon, Orange, Bilberry extracts

Australian Sugar maple, Jojoba, Sesame seed and Olive oils

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Papaya Exfoliant Scrub

Oxygenates & heals skin

Contains Golden Seal, known for its healing properties for itching and eczema

All natural exfoliant that gently smoothes away aged & dead skin cells

Great to exfoliate face, chest and shoulders

Revitalise skin tone & firmness

May help to eliminate rough skin and uneven make-up application

Do not use on broken, irritated or infected skin

Ingredients include:

Native Australian Sea Kelp, Aloe Vera, Chamomile, Ivy plus a combination of

Multi-Vitamins, Golden Seal and Papaya

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Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Sea Kelp Mask

Draws deep impurities from pores; Shrinks & controls pore size

Contains 3 natural Australia active Clays that are high in calcium and magnesium
Calcium and magnesium are effective in the treatment of blemished skin

Increases skin firmness and balances the oily T- zone

Strengthens & exercises tired wrinkle-prone areas

Do not apply near the eye duct area, as essential oils can irritate the sensitive skin

Always wait 24 hours before applying mask after you have used the Papaya Scrub to avoid over-stimulation.

Silk Amino Acids protect the skin from dehydration

Ingredients include:

3 native fresh Australian active clay types, a collection of vitamins and minerals, Aloe Vera Gel, Witch Hazel, Oatmeal, Lecithin, Silk Amino Acids and essential oil of Peppermint

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Anti-wrinkle Eye Defence

Soothes appearance of fine lines; Increases moisture retention

Contains natural Collagen-Elastin (Yeast derived) that combats premature ageing

Firms, tones & hydrates skin

Contains no essential oils and is fragrance free

For best results apply using ring finger but be sure to avoid the eye duct area

Uses luxurious Macadamia Nut Oil which is skin-softening and has non-oily moisturising properties

Ingredients include:

Australian botanical complexes, Multi Vitamins and Anti-oxidants, Collagen-Elastin Complex, Jojoba and Macadamia oils, Aloe Vera juice, Australian Olive and Almond Oils



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Skincare Sets



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How to sell the skincare packs at your workshops

Larissa Bright Australia 4-step Starter Kit

A quick-start pack for those on a tight budget. The 4-step starter kit contains the basic products to get your new moisturising regime started. Perfect for travelling, the 4-step starter kit will ensure you are not left without the essentials.

This pack is a great purchase to replenish products that are already used in your weekly skincare regimen on a daily to twice daily basis.

Larissa Bright Australia Pure Indulgence

The Larissa Bright Australia Skincare Collection is a 7-step complete skincare regime.

Best results are achieved when all of the 7-steps are used together. It is an interlocking system, with each product balanced and designed to work as a system.

A luxurious gift with anti-aging benefits - it is a gift of pure pampering!

Larissa Bright Australia Teens Clear Skin Packs

A quick-start pack for those on a tight budget or purchase for teens with common skin problems. A great starter pack to introduce your teen to basic skin care routines that has anti ageing benefits!

Booking Seed: "Ladies - if you love the skincare and are on a budget like most mums - feel free to book a party and I will aim to get this for you free on the night"

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Larissa Bright Australia Consultant Training Videos

***Learn to book parties by demonstrating
our fabulous skincare packs***

Watch online:

<http://www.youtube.com/watch?v=FWin9nbOB7I>

***Learn how to complete a Larissa Bright
Pure Pampering Facial***

Watch online:

<http://www.youtube.com/watch?v=oXOE0de9-Kk>

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Foot Soak Party

Step 1: Immerse your feet in our Australian anti-bacterial essential oil soak



VITALITY BATH SOAK

Designed to rejuvenate body and mind

Empowers the mind and invigorates the soul

Encourages positive thoughts

Anti-fungal and anti-bacterial

Ingredients include:

Sea Salt, Pure Essential Oils of Grapefruit, Patchouli
and Ylang Ylang, Rose Petals.

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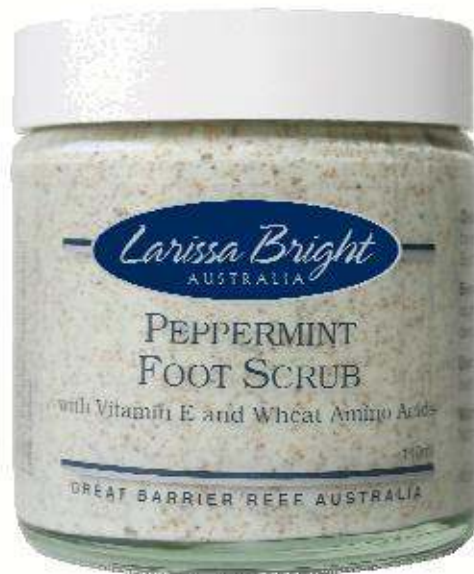


Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Foot Soak Party

Step 2: Follow with a gentle foot scrub



PEPPERMINT FOOT SCRUB

Keeps feet smooth, clean and deodorised

Soothes skin roughness, hydrates tired feet

Great for treating cracked heels

Feet absorb oils much faster than any other part of the body

Use once or twice a week in the shower or after a foot spa

Follow with Peppermint Foot Balm for smooth, fresh feet

Ingredients include :

Walnut shell, Vitamin E and essential oils of Peppermint and Lavender.

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Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

FOOT SOAK PARTY

Step 3: Nurture tired feet with our Peppermint Foot Balm. Put on a pair of cotton socks and relax



PEPPERMINT FOOT BALM

Use after Foot Scrub

Rejuvenates tired feet & legs

Rich in moisture

Cool, soothing and refreshing

Anti-fungal, deodorising

Softens and nourishes the skin

Ingredients include:

Almond Oil, Coconut oil and essential oils of Lavender and Peppermint.

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Foot Care Pack - Barefoot Beauty



Watch the LBA Feet Treat
Practical Training Video!

[http://www.youtube.com/
watch?v=HqsQlg7-G5w](http://www.youtube.com/watch?v=HqsQlg7-G5w)

Larissa's Booking Seed

"Ladies- if you loved this range it is sold in our Barefoot Beauty Pack - if you are on a budget feel free to book a party and as a Hostess you can get up to \$150 of our range free!

So, come and see me after the party and I will book a date that suits you"

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Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Walnut & Comfrey Body Scrub

Use once or twice a week for full body exfoliation (avoid face)
Smooths roughness and improves moisture absorption
Encourages cell proliferation and may aid in healing of ingrown hairs
Has anti-oxidant and anti microbial properties
Use before applying tanning lotion to create an even tan
Use after shaving or waxing to prevent ingrown hairs
Follow with Lavender Body moisturiser for supple smooth skin.



Ingredients includes:

Ground walnut shells, Comfrey extract and essential oils of
Rosewood,
Tea tree, Lavender and Ylang Ylang.

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Lavender Body Moisturiser

Designed to improve skin texture and appearance

Soothing and penetrating

Great for stressed and dehydrated skin

Provides protection from the drying effects of wind and air-conditioning

Lavender is an antiseptic that is known for its healing & soothing properties

Lavender Body Moisturiser provides hydration for up to 8 hours

It's great to use after shaving or waxing and has a calming effect after sunburn

Fantastic to use on dry spots in winter such as elbows and knees.

Ingredients include:

Grape Seed and Almond oils with essential oils of Lavender and Orange

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Body Oils

Larissa Bright Australia's Body Oils will not stain your clothes, as they are highly absorbent on the skin.

For best results use after exfoliating for divinely smooth skin. Add to a bath or apply directly to the skin. Great massage blend that's designed to soothe, refresh and energise. Body Oils can be used on children over the age of 2.

LAVENDER BODY OIL

Relaxes and soothes the body and mind
Deeply penetrating and highly absorbent
Encourages a tranquil nights sleep
May ease insomnia and headaches
May aid in the strengthening of fingernails
Great for relieving the effects of dehydrated and sunburnt skin

Ingredients include:

Sweet almond oil, Isopropyl Palmitate (palm oil derived), Vitamin E and Essential Oils of Lavender and Ylang Ylang

ENERGY BODY OIL

Great for hectic days and romantic nights
Designed to increase mental and physical stamina
Encourages heightened energy

Ingredients include:

Sweet almond oil, Isopropyl Palmitate (palm oil derived) and essential oils of Patchouli, Rosemary and Ylang Ylang

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Hand and Nail Tonic

Revives dehydrated hands

May assist in the strengthening of nails

Nourishes and conditions the skin

Highly moisturising, leaves skin supple and smooth

Ingredients include:

African Shea Butter, Aloe Vera, Vitamin E and essential oils of Rosewood, Lime and Lavender

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Natural Australian Skincare from the Great Barrier Reef

SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Body Cleansing Gel

Thick foaming Cleansing Gel for the entire body that is pH balanced

Refreshing citrus fragrance

Moisturising on hands and body

Ideal pump pack to keep in shower or beside the kitchen or bathroom sink

For best results, apply with a body sponge or glove

Is a great alternative to soap and excellent for sensitive skin

It leaves the skin feeling hydrated and refreshed

Diverse enough to use as a mild home cleaning agent

Ingredients include:

Witch hazel extract, Sodium Laureth Sulphate (coconut derived) and essential oils of Sweet orange and Peppermint

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Pressure Point Balm

May help relieve tension

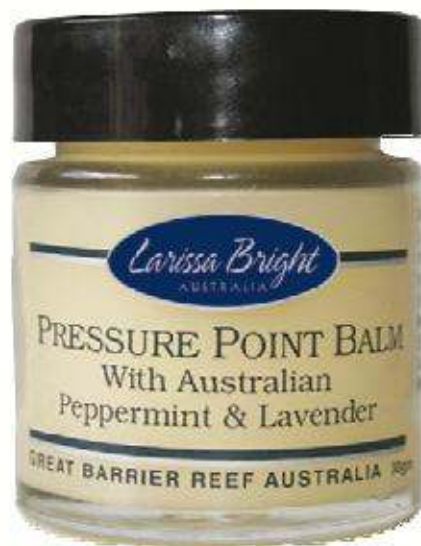
Encourages clarity of the mind

May help relieve muscular
tension and anxiety

Great for migraines

Ingredients include:

Safflower oil, Shea nut butter,
Cocoa butter and essential oils
of Peppermint and Lavender



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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

Coconut and Fennel Shampoo

Great for all hair types and gentle enough to use every day

Fantastic hair and scalp cleanser

Contains no Sodium Lauryl Sulphate

Beautiful coconut fragrance

A mild product, suitable for the whole family



Ingredients include:

Fennel hop, Chamomile, Sodium Laureth Sulphate (Coconut derived), Balm Mint, Mistletoe and Yarrow

Coconut and Fennel Conditioner

Great for all hair types

Contains no Sodium Lauryl Sulphate

Beautiful coconut fragrance, suitable for the whole family

Leaves hair feeling soft and manageable

Ingredients include:

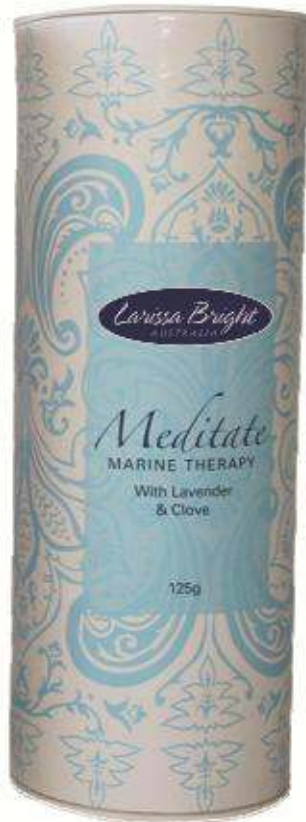
Fennel hop, Chamomile, Mistletoe and Yarrow

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MEDITATE BATH SOAK

Great to help relax and unwind at the end of day

May help relieve stress and anxiety

May relieve tension & muscle ache

Ingredients include:

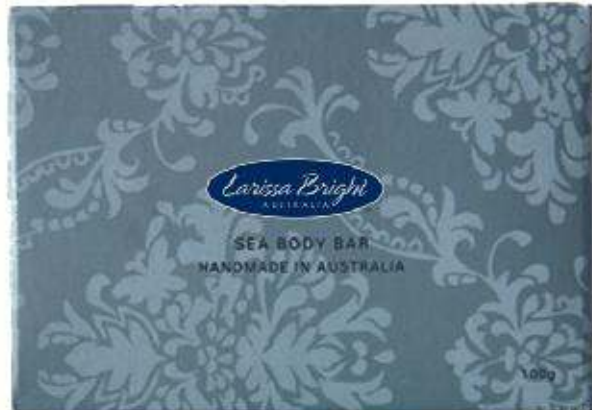
Sea Salt, Pure Essential Oils of Lavender and Clove, Rose Petals.

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY



Vegan Body Cleansing Bars

100% hand made and unique - available in 2 scents

Hydrating for your skin

Great for use on hypersensitive or stressed skin

Contains NO Sodium Lauryl Sulphate

Leaves bathroom smelling great

Soaps are a delicious blend of vegetable extracts and essential oils

Contains no chemicals or animal by-products

SEA BODY BAR (RELAX)

Nourishing and healing for the skin

Relaxing and Soothing

Contains NO chemicals or animal by-products

Ingredients include:

Blended vegetable extracts with essential oils of Bergamot, Mint and Lavender

IMPORTANT INFORMATION REGARDING SODIUM LAURYL SULPHATE:

Sodium Lauryl Sulphate strips our skin of its first layer of defence, the Acid Mantle . Our skin is naturally acidic. Most soaps strip away our natural defence layer, leaving our skin dry and prone to bacterial infections. Our skin has to work hard to replace the acid mantle and can lead to the over production of natural body oils, resulting in greasy, oily skin and clogged pores causing blemishes. LBA soaps and body care products contain no Sodium Lauryl Sulphate

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SKINCARE MINERAL MAKEUP BODYCARE MEN'S CARE BABY CARE AROMATHERAPY

How to make the most Profit from your party



***Aim to reach the highest Commission level
in your first 2 months.***

This way you are making more \$\$ per party
and making the most profit on all your sales.

**I always encourage New team Members to aim
for \$2200 in their first month and \$2200 in
their 2nd month with us. This way you fully
qualify to get 35% on ALL retail sales from
here onwards (as long as you place your min.
order \$275 each month)**

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COMMISSION LEVEL BREAKDOWN & HOW TO MAKE THE MOST PROFIT IN YOUR BUSINESS

Step 1: Aim to increase your commission level	Commission Level	Month 1: Qualify	Month 2: Confirm <small>*This month your will be on your new trial commission also!</small>	Each Month Thereafter	Number of parties to achieve
	25%	\$950	\$950	\$275 min Retail Sales	2 parties per month
	30%	\$1500	\$1500	\$275 min Retail Sales	4 parties per month
	35%	\$2200	\$2200	\$275 min Retail Sales	6-8 parties per month

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Start your Team and earn from Unlimited parties!



Did you know that through joining other women that are looking for flexibility, freedom and FUN - you can earn not just from your own party sales but from your team sales as well!

Did you know 1 in 5 Hostesses will join a party plan? Why shouldn't it be YOURS!

**You can earn 4% of your teams party sales - this means you earn from not just your own parties but UNLIMITED parties!
That's some extra money for life's little extras.**

To get started simply advertise your business at the end of the party.

"Ladies, if you are looking for a great, fun way to work around your family, and love spoiling other - come and see me ...with LBA you can get started with no initial up front costs- all you need are your first 4 bookings - and one of these can be your own !"

That's a healthy cheque for you at the end of every month - on top of your party sales profit!

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The LBA Business Plan

Next Steps: Directorship		Achieve		Your Profit	Next Steps: Directorship		Achieve	Your Profit
Step 2	Director in Qualification (DIQ) Personal Retail \$550+	Join 2 New Team Members	As a team retail \$4000 per month	4% of team retail sales Paid ex GST via cheque	Step 6	Ruby Director Personal Retail \$1750+	Once you have achieved STEP 5 - Contact Larissa for details	Family Medical Cover medibank
			Profit Example: Your Team Retailis \$6000 - you receive \$240!!					PLUS Company Car
Step 3	Pearl Director Personal Retail \$750+	Have 4 Team Members* *each retail min of \$275ea	As a team (inc your sales) retail \$4000 per month	4% of team retail sales Paid ex GST via cheque	Step 7	Diamond Director Personal Retail \$2000+	Once you have achieved STEP 6 - Contact Larissa for details	Luxury Company Vehicle
			Profit Example: Your Team Retailis \$8000 - you receive \$320!!					AUDI medibank
Step 4	Emerald Director Personal Retail \$1500+	Have 6 Team Members* *each retail min of \$275ea	1-2 Offspring Units (Pearl or above)	4% of team retail sales PLUS 4.25% - 6% of Offspring Until Sales Paid ex GST via cheque	Step 8	Sales President Personal Retail \$2000+	Once you have achieved STEP 7 - Contact Larissa for details	To Be Announced
			FREE Company Car! 					
Step 5	Sapphire Director Personal Retail \$1750+	Once you have achieved STEP 4 - Contact Larissa for details						

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